

Post-Show Report 2023.9.4-6 | Shanghai New International Expo Centre





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01 About the Organizer

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Trust Exhibition is a professional event organizer with two decades of experience. With a database of 1 million+ buyers, including 200,000+ from 219 countries, our mission is to expand global business opportunities and elevate brand influence for enterprises worldwide. We offer exceptional exhibition management and services that adhere to international standards. We deliver renowned events - SIGN CHINA, LED CHINA, DS CHINA, TSP CHINA, EDE CHINA, Universal Semiconductor & Display Expo and Audio-Visual Intelligence Integrated System Exhibition, in Shanghai, Shenzhen, and Guangzhou - cities located in China's key industrial hubs, the Yangtze River Delta Economic Zone and the Guangdong-Hong Kong-Macao Greater Bay Area.

60,000⁺m² Exhibition Area

2,000

Brands

25,608 Total of Buyers

EXPO

104 Regions of Buyers

3,318

Overseas Buyers

02 About SIGN CHINA

本公司会计制作中中国

SIGN CHINA, founded in 2003, Guangzhou, has established itself as a globally recognized brand and is recognized as the "Oscar" event of the global sign industry. Each edition has attracted professional buyers from more than 100 countries and regions worldwide for 13 consecutive years. In 2015, SIGN CHINA expanded its presence to Shanghai and since 2019, it has evolved into an annual exhibition held in both Shanghai and Shenzhen. Both events achieved remarkable success, drawing buyers from over 100 countries and receiving acclaim within the industry.

In 2023, making its first comeback after the pandemic, SIGN CHINA gathers around 500 quality sign manufacturers and 2000 brands, creating a one-stop purchasing opportunity for traditional and digital sign products. It showcases six major topics, including Digital Printer and Consumable, Sign Material & Substrate, Laser Engraver, Cutter & Welder, Signage, Lightbox and POP Display, LED Display and Digital Signage, and LED Illumination & LED Lighting. The event welcomes 25,608 professional buyers from 104 countries, with 3,318 overseas buyers – a significant increase compared to the pandemic period.

Co-located Event LED CHINA 2023 · Shanghai Digital Signage China 2023

03 Partial Elite Exhibitors

雅尚

VESUN

1 三南科技

Mitsubishi Acrylic Group

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华丰源科技



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CONTRACT OF CONTRACT.



* In no particular order

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Expomax

TIANYU

04 Exhibitor Profile

500 exhibitors | 2000 brands



04 Exhibitor Profile

Exhibitor's product categories covered

Display System Digital Signage Digital Textile Printer Inkjet printing equipment LED Illumination Sign Material Sign Substrate Engraver and Cutter Signage Lightbox









05 Comments from Exhibitors



SHANGHAI INKWIN INKJET TECHNOLOGY CO LTD Wang Hengliang - CEO

The results of SIGN CHINA 2023 were somewhat surprising. We initially anticipated lower attendance due to the post-pandemic situation. However, to our surprise, the quality of the customers at this exhibition was quite high.



SHANGHAI YIFEI INTERNET OF THINGS SCIENCE AND TECHNOLOGY CO LTD Wan Jishu - Chairman

At the exhibition, we showcased "Fei Ge Transmission Intelligent Control System" - a smart control system for new businesses. It integrates hardware with our software for digital transformation using gateway sensors and transformers. During the time, we also learned about the latest industry information and gained a better understanding of our peers.



HENAN AUDLEY DIGITAL CO LTD Wang Wei - Sales Manager

SIGN CHINA boasts a comprehensive global promotion network. This year, we are proud to showcase Audley's comprehensive collection of DTF white toner transfer powder machine, UV DTF printer for crystal label, and most importantly, digital textile printing paper printer on site, and connet with a multitude of target foreign

customers.



TIANYU EXHIBITION EQUIPMENT & MATERIALS CO LTD Zhong Yunxiang - General Manager

SIGN CHINA is a major exhibition in the sign industry and highly influential in the field. Tianyu specializes in manufacturing modular trade show booths, lightboxes, commercial space structures, and other display products. Our showcase this year includes two hot-selling products: the M series and the double-deck system.



TAIMES Ma Minghua - General Manager

The exhibition experience this time around was quite satisfactory. We mainly showcased the special application of our UV printers, especially in hot stamping. So far, we had a significant number of customers.



RESPECT GELATINOUS PRODUCTS CO LTD Zhao Baozhu - Foreign Trade Business Manager

We were most satisfied with the steady flow of visitors to the exhibition. Our primary products are acrylic sheets and PS sheets, available in an extensive array of vivid colors. They feature outstanding weather resistance, making them highly suitable for addressing diverse requirements in the signage industry. We've gathered valuable customer insights and feedback these days.

06 Global Buyer Delegations



07 Comments from Buyers



Buyer from Sydney, Australia

This is my first time attending SIGN CHINA, and everything has been great so far. You're doing a fantastic job. I'm here to explore new technologies and solutions for my business in Australia.



Buyer from Italy

SIGN CHINA is a highly representative sign exhibition in China. We would like to come and see what new products and trends are available on the market and what we can bring back with us.



Buyer from Iraq

We have been to SIGN CHINA many times. It is a very beautiful exhibition with many excellent machinery and equipment. We have business needs and would like to purchase some machines from the companies exhibiting here.



Buyer from India

This is my fourth time attending SIGN CHINA. The exhibition has a large scale, and this year we are particularly looking for manufacturers of digital signage and advertising display equipment. We will also come again next year.



Buyer from Chile

We are a retailer from Chile, and our business scope covers different countries such as Chile, Peru, Colombia, Ecuador, etc. We are looking for LED products and signage products, and this is my tenth time attending SIGN CHINA.



Buyer from Fiji

This is my first time attending SIGN CHINA. I am here to look for some printers, CNC engraving machines, laser engraving machines, etc., for our company in Fiji. The exhibition is excellent, and I have seen many companies and products that are suitable for us.

08 Buyers Statistic - Figures





09 Buyers Statistic - Countries and Regions

2% Beijing

9% Others

18% Jiangsu

Regional Distribution Hebei 2% 🗖 – Henan 2% -Anhui 3% 📕 -Guangdong 6%

Shandong 6%

Zhejiang 16%

Regional Distribution



Top 20 Countries Ranking of Overseas Buyers





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10 Buyers Statistic - Business Nature



Buyer Job Titles

Nature of Buyer Companies' Business



11 Buyers Statistic - Interested Products

Signage Equipment and Machinery

Digital Printer, Inkjet Printer, Laminator, and Cutter	20.92%
Digital Printing Consumable	14.24%
Signage, Lightboxe, and Illuminated Letter	11.46%
Sign Substrate, and Related Processing Equipment and Accessory	8.88%
xhibition Display System, Inflatable Advertisement, and Outdoor Tent	7.97%
Engraving Machine, Tool And Accessory	6.90%
Cutting Machine, Vacuum Forming Machine, and Bending Machine	6.89%
Digital Printing Equipment, and Auxiliary Equipment and Material	6.49%
3D Printing Equipment, Image Processing, and Post-Production	6.27%
Commercial Pop Display and Display Prop	5.61%
Advertising gift	2.50%
Other	1.88%



LED Illumination and LED Lighting



12 Buyer Statistic in Previous Years

Year	Date/Venue	Number of Domestic Buyers	Number of Oversea Buyers	Number of Buyer Countries			
From 2003 to 2014, SIGN CHINA and LED CHINA were held in Guangzhou for 12 years. The organiser formed a joint venture with							
UBM Asia in 2010, expanding the reach beyond the local market and embracing globalization.							
2015 Shanghai	16-19 Sep, Shanghai New International Expo Centre (SNIEC)	24,337	5,129	113			
2016 Shanghai	19-22 Sep, SNIEC	19,917	3,390	138			
2017 Shanghai	20-22 Sep, SNIEC	27,992	4,653	118			
2018 Shanghai	19-21 Sep, SNIEC	28,581	5,043	121			
In 2015, SIGN	In 2015, SIGN CHINA and LED CHINA were take place in Shanghai, marking a significant milestone for the events. Three years later, in 2018,						
UBM Asia and Informa PLC merged to create the world's largestexhibition group. This merger brought about another upgrade to the exhibition brand.							
2019 Shenzhen	21-23 Feb, Shenzhen (Futian) Exhibition & Convention Center (SZCEC)	20,968	3,071	104			
2019 Shanghai	18-20 Sep, SNIEC	29,197	5,801	122			
In 2019, Trust hosted the LED CHINA and SIGN CHINA Shenzhen in February, followed by hosting SIGN CHINA and LED CHINA Shanghai in September.							
This effectively utilized the industrial advantages of South China and East China, establishing a biannual exhibition mode in spring and autumn.							
2020 Shenzhen	1-3 Sep, SZCEC	15,040	167	31			
2020 Shanghai	17-19 Sep, SNIEC	14,766	121	33			
2021 Shenzhen	14-16 April, SZCEC	24,638	252	42			
In 2023, following a three-year pause caused by the pandemic, and with the reopening of borders, the events mark a momentous occasion.							
2023 Shenzhen	17-19 July, SZCEC	29,690	1,211	88			
2023 Shanghai	4-6 Sep, SNIEC	22,290	3,318	104			

13 Global Promotion Global Influential Media Partners (Partial) SM B&C **Ехротар** Подисковик деловых событий AUGUSTBORG SM Book&Communication VIETNAM ADVERTISING ASSOCIATION **Sign**Date **PrintWeek POPCON** pressgraph o para el mercado gráfico y visual ĊSIA ZSIA 浙江省标识行业协会 WIDE FORMATONLINE & Inkjet News TRADEWHEEL.COM ZHEJIANG SIGN 中国广告标识产业 互联网联盟 AHSIA • 安徽 锋标 时尚印花 FASHION PRINT 画媒『 SIGN PIONEER HAIDA

13 Global Promotion

Global Media Reports Covering Newspapers, Magazines, Multimedia Platforms and More



13 Global Promotion

Global Events Promotion



13 Global Promotion

+ Visitor Database



14 SIGN CHINA Online Mall

SIGN CHINA has developed DYP Mall, an official online marketplace, to integrate physical exhibition with online commerce. It provides the industry with the best trading platform for expanding global business. Visit DYP Mall to expand your global business!



SIGN CHINA Online Mall $\mathcal{D}| DYP mall$

www.DYPmall.com Global Domestic www.Duoyp.com

Join Forces with over 1,000 Manufacturers



Stay up-to-date with the latest exhibition news by following us on Facebook @Sign and LED CHINA!

15 2024 Prospect



SIGN CHINA E X P O

The 'Oscar' Event Series of Global Sign Industry

CHINA 19-21 September, 2024

Shanghai New International Expo Centre







Co-located Event

Digital Signage China 2024

Discover global business all in one place!

DIGITAL SIGNAGE 2024

SIGN CHINA connects you with the global business network!



Stay tune for more in 2024!

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